

Negotiation Between Agents

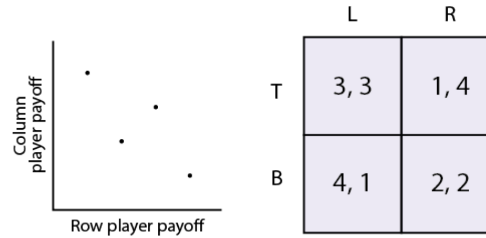
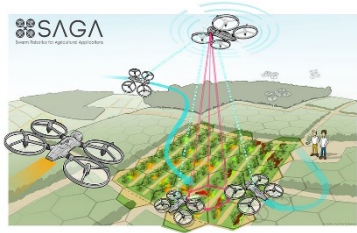


Universiteit
Leiden
The Netherlands

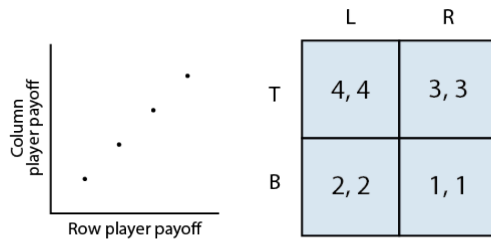
Bram M. Renting
Prof. dr. Holger H. Hoos
Prof. dr. Catholijn M. Jonker

Background

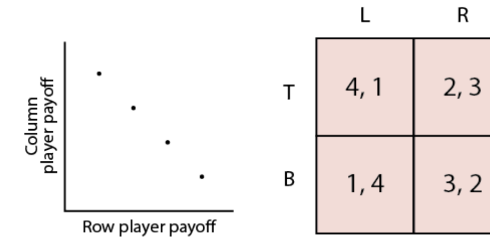
Background



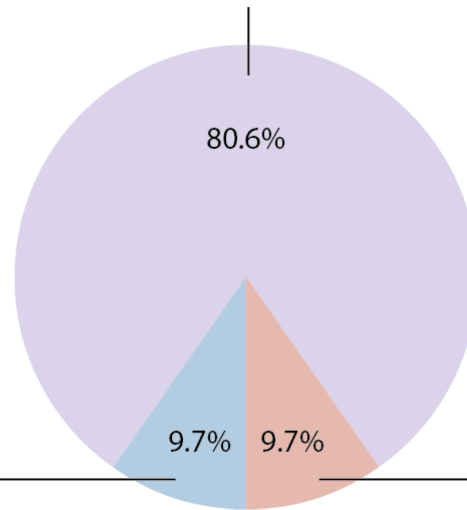
Example mixed-motive game



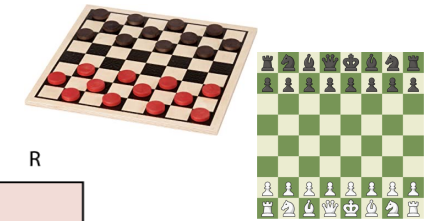
Example common-interest game



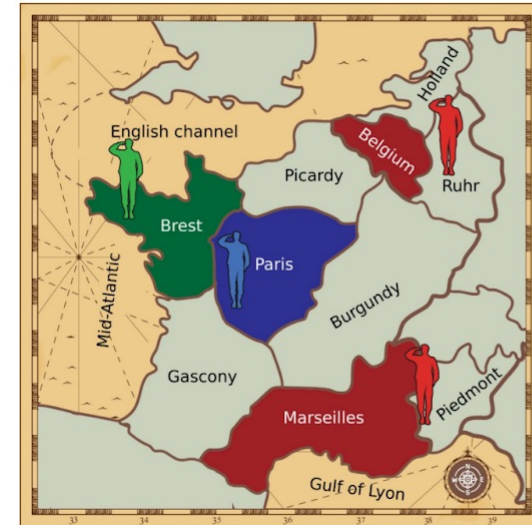
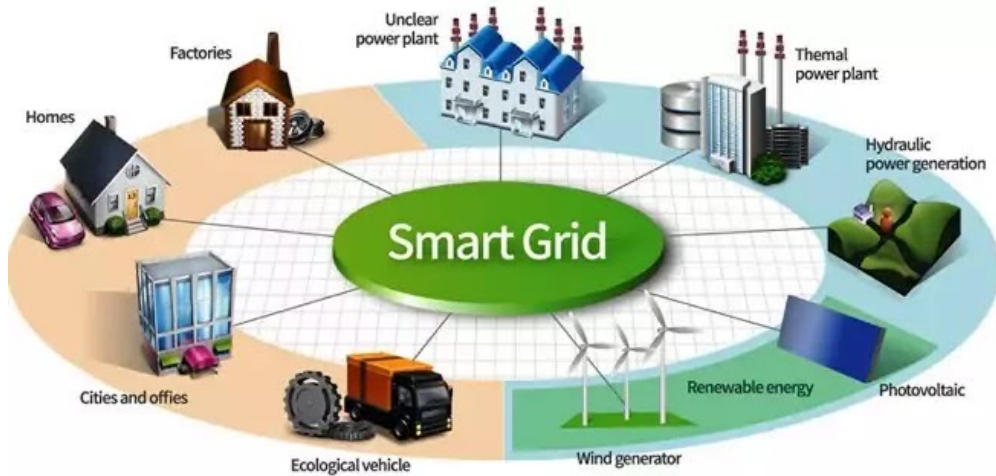
Example conflicting-interest game



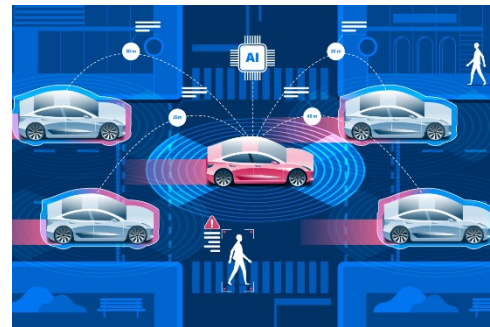
Oxford/Deepmind 2020



Background



Meta AI & Deepmind 2022

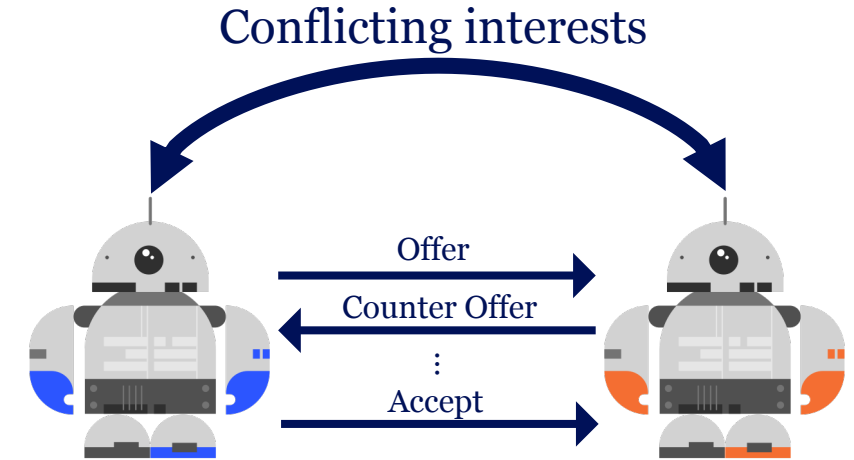


A screenshot of a Staff Schedule software interface. The interface shows a grid of staff members and their schedules. The columns represent days of the week, and the rows represent individual staff members. The interface includes a search bar, a filter dropdown, and a list of staff members with their names and IDs.

**If there are no Institutions/Norms to solve the Mixed-Motive problem
then
Negotiation becomes an important method to find common ground**

Negotiation Between Agents

- Cooperating agents with partly conflicting interests
 - Decide on a solution $\omega \in \Omega$ through negotiation
 - Agent interests are expressed as utility over solution space $u : \Omega \mapsto \mathbb{R}$
 - Terminology: Negotiation problem
- Example: Agents alternate in making offers until a deadline
 - Utility is awarded based on the reached agreement $\rightarrow u(\omega_{agree})$
 - Failing to reach an agreement before the deadline $\rightarrow u = 0$
- Goal: e.g. Maximise utility for your agent



Negotiation Between Agents

- Example: Agents negotiate using natural language
 - Human compatible
 - Achieved recently by Meta AI in the game of Diplomacy

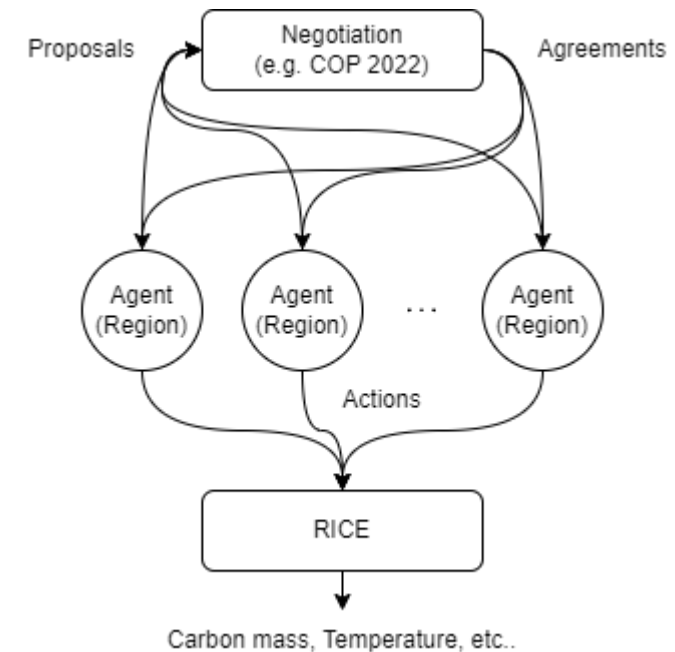


Meta AI (CICERO) - 2022

What do I do?

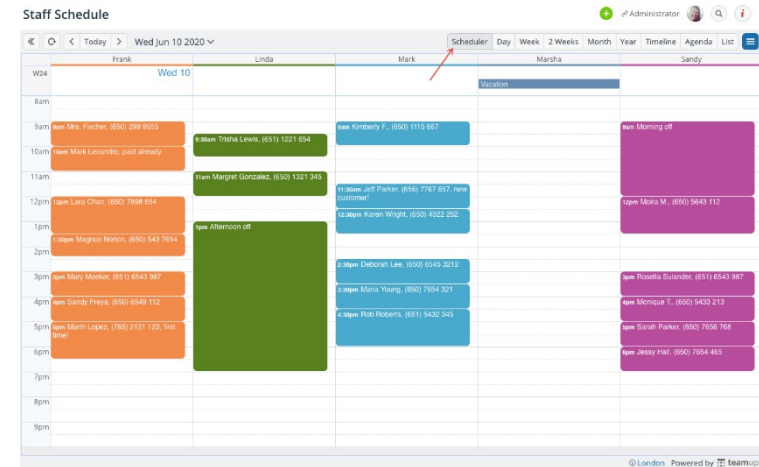
AI 4 Climate Cooperation

- Climate Cooperation simulation
 - Simulate a world with multiple independent regions
 - Regional Integrated model of Climate and Economy (RICE) – Lessmann et al. (2009)
- Simulate a world for 100 years & avoid climate disaster
 - Can we learn something from such a simulation?
- Climate change mitigation has costs attached
 - Can we prevent free riders by mechanisms?
 - Stop import/export? Increase/Decrease tariffs?
- AI for Global Climate Cooperation
 - <https://www.ai4climatecoop.org/>

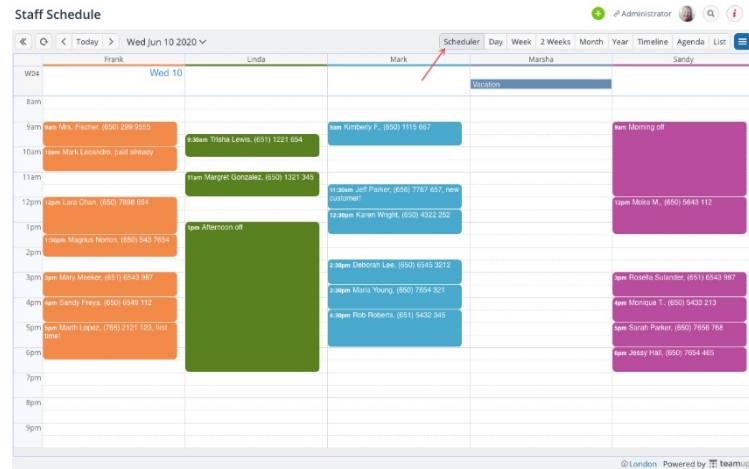


Calendar Scheduling

- Attempted before in another AI age (~1995-1998)
 - Katia Sycara, Sarit Kraus
- Motivation
 - Real world problem & annoyance
 - Good fit for negotiating agents (multi-agent, mixed-motive)
- Challenges
 - Understanding human preferences
 - Finding common slots in groups of busy people (rescheduling other meetings?)
 - Communicating with humans



Calendar Scheduling



AI 4 Climate Cooperation

